

## For Immediate Release

### WHARF HOTELS APPOINTS WALTER NG AS GROUP DIRECTOR BUSINESS DEVELOPMENT



**2 February 2018 (Hong Kong)** – Wharf Hotels is pleased to announce the appointment of Walter Ng as Group Director Business Development. Reporting to the Vice President, Finance and Business Development, Walter will lead the Business Development team to explore new business opportunities, leasing, investments, acquisitions and hotel management agreements.

A seasoned hospitality executive and a master's graduate in Real Estate Development from New York University, Walter has 15 years of development experience and has directed numerous international real estate and hotel focused mixed-use opportunities. His expertise include hotel pre-opening planning and operations; acquisition and disposition; capital improvement and renovation; and contract negotiation. He has held various senior positions in Hong Kong, Tokyo, Singapore and New York including roles with Marriott International Asia Pacific, The Hongkong and Shanghai Hotels Limited and the Far East Organisation.

“Walter is a real estate professional and is experienced in collaborating with different stakeholders including investors, owner representatives and operators in development and asset management. At Wharf Hotels, he will specialise in strategic planning, financial feasibility, site assessment and project delivery throughout Asia Pacific and beyond. With his knowledge and expertise, we are confident that Walter will further strengthen the Niccolo and Marco Polo portfolios and expand our footprint in markets which fit the group’s strategic growth plans,” said Lucinda Chan, Vice President, Finance and Business Development, Wharf Hotels.

#### **About Wharf Hotels**

The Spirit of Discovery

Emanating the spirit of discovery, Wharf Hotels, a wholly owned subsidiary of The Wharf (Holdings) Ltd, is based in Hong Kong and currently operates 16 owned or managed hotels under Niccolo or Marco Polo Hotels in Hong Kong, China and the Philippines. Niccolo Hotels was added to the group’s portfolio in 2015 as the new luxury collection, positioning the brand as contemporary urban chic. The Murray, Hong Kong, a Niccolo Hotel, opened in January 2018 as the brand’s flagship hotel, with 2 new Niccolo hotels currently under development in China following successful openings in Chengdu and Chongqing. Marco Polo’s deluxe hotels in established locations maintain their ethos to explore, discover and experience a destination, drawing on the philosophies of its namesake, Marco Polo: an adventurer, a traveller, an entrepreneur and a connoisseur of culture - just as Marco Polo’s modern travellers are today. Further details are available at [wharfhotels.com](http://wharfhotels.com).

#### **About Global Hotel Alliance**

# WHARF HOTELS

NICCOLO  
HOTELS

MARCO POLO  
HOTELS

Global Hotel Alliance (GHA) is the world's largest alliance of independent hotel brands, bringing together more than 35 brands with over 500 hotels in 78 countries. GHA uses a shared technology platform to drive incremental revenues and create cost savings for its member brands. GHA's award-winning loyalty programme, DISCOVERY, provides 11 million members exclusive opportunities to immerse themselves in local culture wherever they travel. For more information, visit [gha.com](http://gha.com).

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