

## News Release

**For Immediate Release**

### **Marco Polo Hotels Appoints Juni Rahardja as Regional Director of Sales, Singapore**



**18 March 2016** – Marco Polo Hotels has appointed Ms. Juni Rahardja as Regional Director of Sales, Singapore, succeeding Mr. Roy Yan who recently retired after 24 years with the Group.

Juni has over 30 years of experience in Singapore’s hospitality industry and has held senior positions with reputable international hotels such as Conrad Centennial Singapore and Grand Hyatt Singapore; her most recent position was Director – Regional Sales Office Singapore for Hyatt Hotels & Resorts.

As a specialist in the Southeast Asia market, Juni will lead the Group’s sales activities in this region and drive incremental business to the 14 Marco Polo and Niccolo hotels throughout Hong Kong, China and the Philippines.

“We are delighted to have Juni lead our sales activities in Singapore; a city which has always been a priority market for our hotels across the key market segments of corporate, MICE and leisure,” said Dr. Jennifer Cronin, President of Marco Polo Hotels. “Our sales network has never been more important in today’s digitally connected environment - as we recognise the importance of building and retaining our client’s and partner’s trust by delivering first class service with professional sales leadership. We know Juni will build on the past relationships of our retiring head, Roy Yan, who provided over two decades of outstanding service to the Marco Polo family, as well as introduce new clients to the Marco Polo experience.”



### **About Marco Polo Hotels**

A wholly owned subsidiary of The Wharf (Holdings) Ltd, Marco Polo Hotels currently operates 14 owned or managed upscale, full-service hotels throughout Hong Kong, China and the Philippines. Niccolo by Marco Polo was recently added to the group's portfolio as the new luxury collection. In addition to 3 more Niccolo hotels, the group has a Marco Polo hotel currently under development, bringing the group to 18 hotels in total. Marco Polo properties are well-known and established addresses for business and leisure travellers throughout the Asian region, with a proven reputation for exceptional service and an appreciation for their local identity. The brand maintains its long-standing ethos of discovery, creating unique guest experiences and drawing on the key philosophies of its namesake, Marco Polo: an adventurer, a traveller, an entrepreneur and a connoisseur of culture - just as Marco Polo's modern travellers are today.

Further details on Marco Polo Hotels are available at: [www.marcopolohotels.com](http://www.marcopolohotels.com)

### **About Global Hotel Alliance**

Founded in 2004, and based on the airline alliance model, Global Hotel Alliance ("GHA") is today the world's largest alliance of independent hotel brands. GHA uses a shared technology platform to drive incremental revenues and create cost savings for its member brands, and operates a multi-brand loyalty programme, DISCOVERY, which has over six million members. GHA currently includes 32 brands, encompassing over 550 upscale and luxury hotels with 110,000 rooms across 76 different countries.

For more information visit [gha.com](http://gha.com)

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