

News Release

For Immediate Release

Marco Polo Hotels' Group Purchasing Head *Martin Kwan appointed as Group Director of Purchasing*



10 March 2017 (Hong Kong) – Marco Polo Hotels has appointed seasoned professional, Mr. Martin Kwan, as Group Director of Purchasing.

Heralding over 30 years in the hospitality industry, Martin joins Marco Polo Hotels to lead the expanding hotel group's efforts in purchasing and procurement for its two brands, Niccolo and Marco Polo Hotels, to enable cost efficiencies and economies of scale for its 14 properties.

Formerly with Gold Cove Property Development as Owner's Representative of the Crowne Plaza Macau, Martin has held senior roles with Kowloon Shangri-La Hotel and The Westin Resort Macau.

Returning to Marco Polo Hotels corporate office for the second time in his career, Martin is charged with pre-opening procurement for the group's new hotel openings in Chongqing, Hong Kong, Changsha and Suzhou, in addition to streamlining the purchasing procedures for the group's operating hotels in Hong Kong, China and the Philippines.

"We welcome Martin back to the group having acquired new skills and expertise", said Lucinda Chan, Vice President, Finance & Business Development for Marco Polo Hotels. "He will be central in leading the group's third party partner selection strategies".



A graduate of The Hong Kong Polytechnic University in Hotel and Tourism Management, Martin holds a Master's Degree in Logistics and Operations Management from Macquarie University in Sydney.



About Marco Polo Hotels

A wholly owned subsidiary of The Wharf (Holdings) Ltd, Marco Polo Hotels currently operates 14 owned or managed upscale, full-service hotels throughout Hong Kong, China and the Philippines. Niccolo Hotels was recently added to the group's portfolio as the new luxury collection. In addition to 4 more Niccolo hotels, the group has a Marco Polo hotel currently under development, bringing the group to 19 hotels in total. Marco Polo properties are well-known and established addresses for business and leisure travellers throughout the Asian region, with a proven reputation for exceptional service and an appreciation for their local identity. The brand maintains its long-standing ethos of discovery, creating unique guest experiences and drawing on the key philosophies of its namesake, Marco Polo: an adventurer, a traveller, an entrepreneur and a connoisseur of culture - just as Marco Polo's modern travellers are today.

Further details on Marco Polo Hotels are available at: marcopolohotels.com

About Global Hotel Alliance

Founded in 2004, and based on the airline alliance model, Global Hotel Alliance ("GHA") is today the world's largest alliance of independent hotel brands. GHA uses a shared technology platform to drive incremental revenues and create cost savings for its member brands, and operates a multi-brand loyalty programme, DISCOVERY, which has over seven million members. GHA currently includes more than 30 brands, encompassing over 550 upscale and luxury hotels with 110,000 rooms across 76 different countries. For more information visit gha.com

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